

The Chair of Strategic and International Management, headed by Univ.-Prof. Dr. Thomas Hutzschenreuter, invites applications as

## Doctoral Research Associate (m/f/d) – 75 %

for our research projects **AI & Business Strategy** and **AI & Strategizing**. Based on recent successes (see [Academy of Management Perspectives](#)), we will intensify these projects in the coming years and combine them with topics related to flexibility, growth, and resilience.

Our **research** addresses **strategies, transformations, and firm success**. We strive to give success-critical impulses to business practice and further develop strategy concepts and theories. We focus on three areas: **strategy&technology, strategy&global contexts**, and the **theory of the firm** (see [www.msl.mgt.tum.de/simanagement](http://www.msl.mgt.tum.de/simanagement)). We do not only cooperate with renowned scholars at home and abroad but also with well-known corporate partners. Research results are presented at international conferences as well as transferred to business practice.

Previous doctoral candidates of Professor Hutzschenreuter are today executives in multinational enterprises, international strategy consultancies, and private equity companies and work for renowned business schools.

**Professor Hutzschenreuter intensively supports you on your research project.** You will work along a structured project plan with clear milestones for each semester. As part of the doctoral studies at TUM Graduate Center ([LINK](#)), you will learn the methods of academic research and have access to opportunities for content-specific postgraduate courses.

### Requirements

- **Successfully finished studies** with a focus on business and management (e.g., business administration, industrial engineering, business informatics or economics), informatics or natural sciences/engineering **with an outstanding degree** (resp. graduation shortly)
- Internships or other professional experiences
- Profound knowledge in strategic management, finance and accounting, and programming skills are an advantage
- Excellent analytical and language skills, team spirit, passion for scientific work
- Practical experience in a relevant field is an advantage

### What we offer

Our doctoral study process (see [www.msl.mgt.tum.de/simanagement](http://www.msl.mgt.tum.de/simanagement)) has a clear structure that ensures doctoral candidates can graduate after no more than three years. Candidates may pursue an internal doctorate (employed by TUM, salary according to the level TV-L E13) or an external doctorate, with a sufficient presence at TUM according to TUM guidelines having to be guaranteed. As an equal opportunity and affirmative action employer, TUM explicitly encourages applications from women and all others who would bring additional diversity dimensions to the university's research and teaching strategies. Preference will be given to disabled candidates with essentially the same qualifications.

### Application

We are looking forward to receiving your **complete application** (cover letter, CV, A-level certificate or equivalent, certificates/transcripts of records of Bachelor's and Master's degree, work and internship reference letters). Please hand in all documents in a **single PDF file** to [maria.vuillemin@tum.de](mailto:maria.vuillemin@tum.de). First-round successful applicants will be asked to hand in a short exposé (1-3 pages) in which you link your research interest to one of the chair's research projects (see [www.msl.mgt.tum.de/simanagement](http://www.msl.mgt.tum.de/simanagement)) or to a self-selected topic and outline ideas which you would like to research on. If you have any questions, please get in touch with **Maria Vuillemin** (Tel. +49 (0)89 289 28132).